

Arrow ECS EMC Professional Services Skills Matrix

	Pre-sales	Consultancy
Celerra	●	●
CLARiiON	●	●
Data Domain	●	●
VNXe	●	●
VNX	●	●
NetWorker	●	●
Avamar	●	●
RecoverPoint	●	●
SnapSure	●	●
SnapView	●	●
Replicator	●	●
FAST Cache	●	●
FAST VP	●	●
Unisphere	●	●
SAN Copy	●	●
PowerPath	●	●
MirrorView	●	●

The above is a matrix of our most popular professional services. Should you wish to verify any of the above or enquire if we are able to deliver anything outside what is listed, please contact our Consultancy Booking team.

Please contact our Consultancy Booking team on tel: **0870 251 7010**
 or email: consultancybooking@arrowecs.co.uk

Arrow ECS EMC Professional Services Pricing

The Arrow ECS pricing quoted is standard reseller cost.

Product	Description	EMC List	Arrow ECS Equivalent Cost	Saving against EMC
VNXe				
IMP-PS-PKG-LEED	VNXe deployment	2806	1500	1306
IMP-PS-PKG-IMAPE	VNXe Application Protection deployment	1935	1500	435
IMP-PS-PKG-IMLPE	VNXe Local Protection deployment	826	750	76
IMP-PS-PKG-IMRPE	VNXe Remote Protection deployment	2071	750	1321
VNX				
IMP-PS-PKG-MRUD	VNX deployment	3910	2250	1660
IMP-PS-PKG-IMFSU	VNX FAST deployment	2232	750	1482
IMP-PS-PKG-IMLPU	VNX Local Protection deployment	3600	1500	2100
IMP-PS-PKG-IMAPU	VNX Application Protection deployment	3548	2250	1298
IMP-PS-PKG-IMRPU	VNX Remote Protection deployment	7452	3000	4452
IMP-PS-PKG-IMLPB	VNX5100 Local Protection deployment	1761	750	1011
IMP-PS-PKG-LEBD	VNX5100 deployment	2806	1500	1306
IMP-PS-BAS-AD4HBK	EMC Unified QuickStart: 4-Host Block QuickStart	1445	750	695
IMP-PS-BAS-RPCDP	Implementation for RecoverPoint/SE CDP QuickStart	5677	2250	3427
IMP-PS-BAS-RPSE	Implementation for RecoverPoint/SE QuickStart	7000	4000	3000
Clariion				
IMP-PS-BAS-CX4	EMC Installation for CLARiiON CX4-120 and -240 QuickStart	1026	750	276
IMP-PS-BAS-AX4MSS	EMC Installation for CLARiiON AX4	871	750	121
DataDomain				
IMP-PS-BAS-DD06	Implementation for Data Domain 1 to 6 Shelf System QuickStart	3226	750	2476
IMP-PS-BAS-DDVTL	Implementation for Data Domain Virtual Tape Library Add-on	1290	750	540
IMP-PS-BAS-SABRS	Solution Architect for BRS QuickStart - Up to 4 Hours	1271	750	521
Celerra				
IMP-PS-BAS-ADCIFS	EMC Celerra QuickStart: CIFS Module	1219	750	469
IMP-PS-BAS-ADNFS	EMC Celerra QuickStart: NFS Module	1219	750	469
Avamar				
IMP-PS-BAS-AVXINS	Implementation for Avamar Data Store Expansion Node QuickStart	465	750	-285
IMP-PS-BAS-ADSN	Implementation for Avamar Data Store/ Single Node Base QuickStart	5755	3000	2755
IMP-PS-BAS-AVDSNI	Installation for Avamar DataStore Single-Node QuickStart	1394	850	544
IMP-PS-BAS-ADMN	Implementation for Avamar Data Store/ Multi Node Base QuickStart	6065	3000	3065
IMP-PS-BAS-AVDSMI	Implementation for Avamar DataStore Multi-Node QuickStart	2419	1500	919
IMP-PS-BAS-AVXIMP	Implementation for Avamar Data Store Expansion Node Rebalance QuickStart	2852	1500	1352

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