

JOB TITLE: Pre-sales Consultant
DIVISION: Security and Virtualisation
JOB LOCATION: Nottingham
REPORTS TO: Brian Simpson

JOB DESCRIPTION: Provide technical pre-sales and consultancy based around Citrix and VMware Virtualisation technologies and products

AIM OF THE ROLE: To support and grow the Professional Services offering within virtualisation

KEY RESPONSIBILITIES

Duties will include but are not restricted to:

- Provide pre-sales support for internal sales organization and partners
- Work with colleagues to provide project planning and participate in the deployment of solution on customer site
- To attend customer meetings to provide technical input and recommendations

PERSON SPECIFICATION

The ideal candidate will have the following skills, attributes and experience:

Knowledge of the following:

Citrix: XenApp, XenServer, XenDesktop, Access Gateway, Branch Repeater
VMware: vSphere (ESX/ESXi, vCenter), View, ThinApp, Site Recovery Manager, Converter
Microsoft: Windows Server 2003/2008, Windows XP/Vista/7
Storage: Understanding of SAN and NAS storage, knowledge of iSCSI and FC
Networking: Understanding of network topologies – switching, routing and firewalls

Knowledge of the following is desirable:

Citrix: Edgesight, NetScaler, Essentials for Hyper-V
VMware: vCloud, CapacityIQ, vCenter Operations, Application Discovery Manager, vShield, Appspeed
Microsoft: SQL Server
Other: Appsense, RES Software, Wyse, Datacore,

Certification:

Essential: At least one of the following; CCSP, CCA, VSP, VTSP, VCP
Desirable: CCEE, CCIA, VCAP, MCSE/MCITP

HOURS OF WORK

The company's standard hours of work are 9.00am – 5.30 pm with one hour for lunch.
Out of Hours work may be required to complete project work