



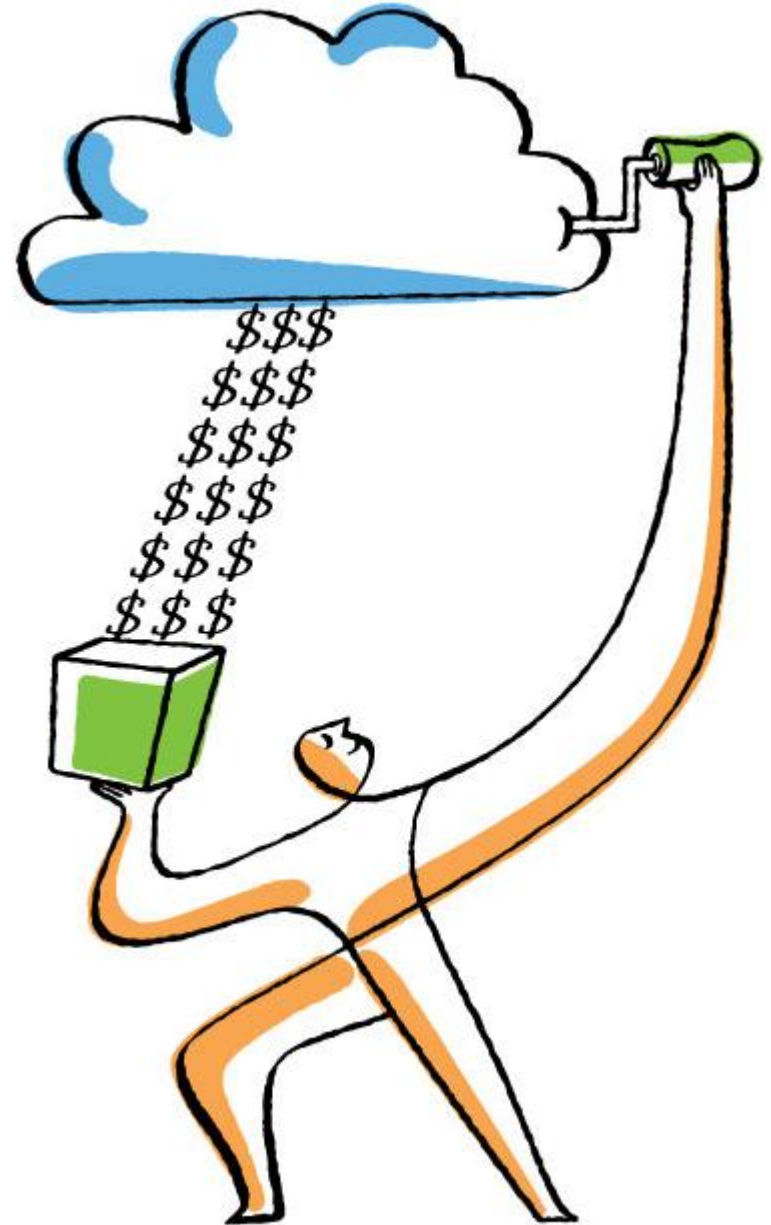
NetApp®

Cloud for the Enterprise

NetApp Enables a Flexible, Efficient Foundation

Name

Title





NetApp Cloud for the Enterprise



- The most flexible, efficient foundation
 - Single future-ready architecture
 - **New:** OnCommand™ integrated management
- Best-in-class partners
 - **New:** Partner ecosystem for choice without compromise
- Deploy with confidence
 - **New:** Field-proven, practical implementations

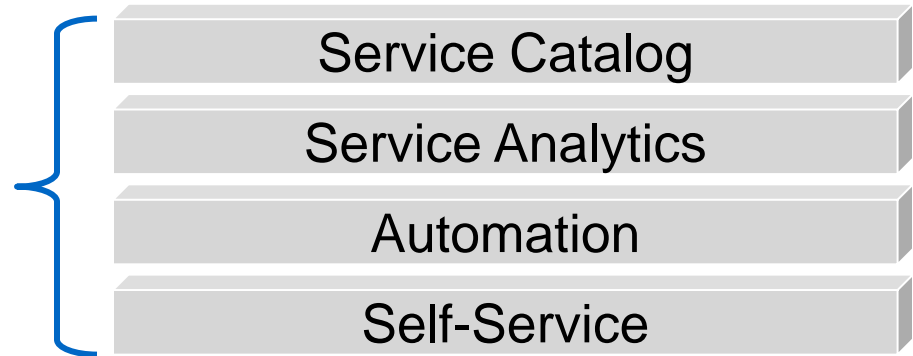
Over 1 Billion End Users Receive Cloud Services Built on NetApp



Enabling the Path to Private Cloud

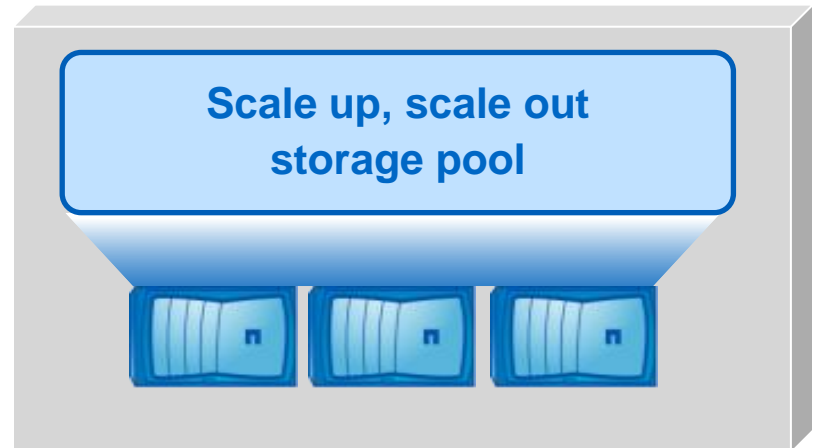
NetApp OnCommand™ and
Cloud Management Partners

Fundamental Elements for Cloud Services



Essential features for storage:

- Storage efficiency
- Scale up and scale out
- Non-stop operations
- Secure multi-tenancy
- Integrated data protection



NetApp: The Storage Foundation for Cloud

Manage Private Cloud Service Delivery

Service Catalog

Service Analytics

Automation

Self-Service

New: Cloud Management Partners



Microsoft Tivoli software vmware
 bmcsoftware ca technologies FUJITSU newScale
 abiquo cloud.com cloupia DynamicOps
 fluid Operations FireScope GALE TECHNOLOGIES iwave SOFTWARE
 ManageIQ NETUITIVE nimsoft

Full Stack Integration



Pre-Validated Cloud Solution Stacks

- Leading infrastructure partner solutions: Cisco, VMware, Microsoft, Citrix, Fujitsu, Intel
 - FlexPod™ Data Center Solutions
 - VMware®
 - **New:** SAP® Applications
 - **New:** Citrix XenDesktop
 - **New:** NetApp® Hyper-V™ Cloud Fast Track with Cisco
- **New:** System integrator cloud solutions built on NetApp
 - Accenture Private Cloud
 - Avanade Elastic Datacenter
 - Cognizant Cloud360
 - CSC Dynamic Desktop
 - Lockheed Martin BlackCloud

accenture

avanade®
Results Realized

Cognizant

CSC
LOCKHEED MARTIN



Cloud Services Built on NetApp

Infrastructure
as a Service

Data Protection
as a Service

Messaging &
Collaboration
as a Service

Desktop
as a Service

SAP
as a Service

Other
as a Service

NetApp Service Provider Partners



Thank you

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