

Huawei and Arrow Electronics collaborate on Premium Support Services

[Hannover, Germany, June 14, 2018] At CEBIT 2018, Huawei and Arrow Electronics today announced the launch of Arrow Premium Support Services in the EMEA region, based on the Huawei Co-Care Support Service. This collaborative service enables Arrow to offer superior service capabilities and enhance delivery to meet the service demands of multinational companies and supplement service capabilities to their customer network. Arrow provides expertise in enterprise networking, storage and server technology, as well as pre and post-sales support.

This cooperation strategy is based on Huawei's collaborative technical support service product "Co-Care" and to develop together with Arrow efficient and world-class technical support services.

"Teaming with Arrow will allow us to leverage Arrow's advanced logistics network that can help local businesses grow faster. We look forward to bringing Arrow's wealth of expertise and resources to industry and channel customers through this collaboration", said Shuang Hua, Sr. Director Service Partner Business, Enterprise BG, Huawei.

Huawei Enterprise Service aims to build an open, flexible and secure partner ecosystem by providing cutting-edge ICT hardware and software infrastructures to assist customers address challenges, grow their business and achieve digital transformation. By the end of 2017, the global number of Huawei Certified Service Partners (CSPs) exceeded 2,900, including 129 5-star CSPs. To date, 197 of the Fortune Global 500 companies and 45 of the top 100 enterprises have chosen Huawei as their partner for digital transformation.



Huawei together with its partners and customers is showcasing new digital transformation solutions to orchestrate a digital symphony at CEBIT from June 11-15 in Germany, the home of classical music. It is also hosting activities and sharing best practices around Cloud Computing, Artificial Intelligence (AI), Big Data, Internet of Things (IoT) and Software-Defined Networking (SDN), all of which play a critical role in today's digital transformation.

Huawei's booth is at Area C01 in Hall 13, Hannover Exhibition Center, Germany. For more information about Huawei at CEBIT, please visit <http://e.huawei.com/topic/cebit2018-en/index.html>. To learn more about Huawei's worldwide customer cases using "Leading New ICT", please visit <http://e.huawei.com/topic/leading-new-ict-en/index.html>.