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Arrow Electronics Extends Pan-EMEA Relationship with Commvault to Target Service Provider Market

New agreement to provide flexible licensing for data management service models

London, UK – 29 May 2018 - Global technology provider Arrow Electronics and Commvault, a global leader in enterprise backup, recovery, archive and the cloud, announced the extension of their pan-EMEA collaboration to include Commvault's Data Platform to open up data management capabilities that can be offered as-a-service or on-premise.

The new agreement builds on the long-standing relationship between the two companies, and will help Arrow provide more flexible licensing models for service provider customers. It covers Austria, Belgium, Finland, France, Hungary, Italy, Luxemburg, Netherlands, Spain, Sweden and UK.

Together, Commvault and Arrow combine their expertise in data management technology and knowledge of the service market to offer flexible service delivery models, better meeting the needs of a broader range of customer-centric service providers.

“The Commvault Aggregator Program is designed to allow service providers to build their business with market-leading Commvault technology, and provides a framework for partners to engage with Commvault in a different way,” says Alexis Brabant, vice president for Arrow’s enterprise computing solutions business in EMEA. “By expanding our breadth of services with additional data management technologies, we look forward to better meeting the needs of our service providers and their end users, both now and in the future.”

“Arrow offers market-leading, value-added services dedicated to managed service providers, facilitating billing, reporting and license management”, said Bruce Park, vice president EMEA Channels & Alliances, Commvault. “With its EMEA footprint, Arrow is well placed to offer Commvault’s range of industry-leading data management technologies to its service provider community, a community that is increasingly leveraging Commvault backup and recovery solutions to drive new opportunities for business growth.”

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About Arrow Electronics

Arrow Electronics is a global provider of products, services and solutions to industrial and commercial users of electronic components and enterprise computing solutions. Arrow serves as a supply channel partner for more than 150,000 original equipment manufacturers, value-added resellers, contract



manufacturers, and commercial customers through a global network. The company maintains over 300 sales facilities and 45 distribution and value-added centers, serving over 80 countries.

About Commvault

Commvault is the recognized leader in data backup and recovery. Commvault's converged data management solution redefines what backup means for the progressive enterprise through solutions that protect, manage, and use their most critical asset – their data. Commvault software, solutions and services are available from the company and through a global ecosystem of trusted partners. Commvault employs more than 2,700 highly- skilled individuals across markets worldwide, is publicly traded on NASDAQ (CVLT), and is headquartered in Tinton Falls, New Jersey in the United States. To learn more about Commvault visit www.commvault.com.

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