



## Arrow Electronics announces strategic agreement with Hivelo Inc in UK

*Arrow Electronics announces strategic agreement with Hivelo to expand the hyperconverged fabric market in UK.*

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**London – 17 September 2018** – Arrow Electronics announced today that it has entered into a strategic agreement with Hivelo Inc. in UK. Arrow Electronics will be the key distributor for Hivelo Inc. in the UK and offer its channel customers the industry's first hyperconverged fabric solution - Hive Fabric.

As a leading technology enablement company that brings innovative IT solutions to market to solve complex business challenges, Arrow adds Hivelo to its broad portfolio of best-of-breed solutions that are designed to help businesses grow faster, operate efficiently and transform in a dynamic market. Current IT architecture requires highly skilled specialists with a range of certifications to manage the data centre. Offering all the components of a hyperconverged solution, Hive Fabric addresses the performance, scale, and security that enterprises demand while eliminating complex licensing and multi-vendor integration and management that come with traditional hyperconverged infrastructure. Hivelo delivers next-generation technology replacing the entire stack with the only zero-layer, hardware and vendor agnostic architecture on the market.

"This agreement is very exciting for both organisations. It combines Hivelo's innovative approach to software-defined data centre with Arrow's strong portfolio and capabilities for the channel. Hive Fabric offers significant value to our customers and will enable them to build a powerful data centre. We are confident that we will increase hyperconverged fabric adoption amongst our customers", said Mark McHale, vice president UK & Ireland of Arrow's enterprise computing solutions business.

Dan Newton, CEO Hivelo Inc. said "This agreement enables Arrow and Hivelo to bring the benefits of hyperconverged fabric to many more customers, and provide these customers with innovative and trendsetting technology.

### About Arrow Electronics

Arrow Electronics guides innovation forward for over 150,000 of the world's leading manufacturers of technology used in homes, business and daily life. With 2017 sales of \$26.6 billion, Arrow aggregates electronics and enterprise computing solutions for customers and suppliers in industrial and commercial markets. The company maintains a network of more than 345 locations serving over 80 countries. Learn more at [FiveYearsOut.com](http://FiveYearsOut.com).